



# TEAM AGILITY PRACTICE

## Teams are the Building Blocks of Organizations

From the CEO/Executive Leadership Team to your Sales Team, from the Board of Directors/Advisors as a team to your Customer Support Team and from your Design Team to your Production Team, teams are the building blocks of organizations. But traditional High-Performance Teamwork is no longer enough. In a world of accelerating VUCA (Volatility, Uncertainty, Complexity, Ambiguity) it must become a lot more agile. We help teams master the pivotal secrets of Team Agility to become an Agile High Performance Team.

### The AGILE Model®

Through the 5 Drivers of The AGILE Model®, we help teams understand the 5 Realities and 5 Roles of Everyday Agile Teamwork.

**Anticipate Change** – Interpret the potential impact of business turbulence and trends on my company.

**Generate Confidence** – Create a culture of engagement for all of my associates.

**Initiate Action** – Demonstrate a sense of urgency in my behavior for achieving results.

**Liberate Thinking** – Exhibit behavior that encourages innovative solutions.

**Evaluate Results** – Use analytics to demonstrate how I have learned and improved from my behavior.

### THE AGILE MODEL®



### Thriving in Chaos

Most teams are barely surviving the threats of VUCA, stuck in disorganized chaos. But chaos is not your problem, it is your relationship with it that is. We help teams change their relationship to organized chaos, thriving in the opportunities of VUCA. Through the 5 Drivers of The AGILE Model, we help them understand the 5 Realities and 5 Roles of Everyday Agile Teamwork.

### Agile Decision-Making from Conversation Flow to Cash Flow (C2C)

The bottom-line contribution from any team is a transaction flow of decisions, enhanced by the thinking, questions and actions surrounding those decisions, adding up to your conversation flow. Where the trajectory of your conversation flow goes, the trajectory of your cash flow will follow. It's just a matter of time.

### Your Agile Innovation Engine

To stay in traction on your desired trajectory, your conversation flow must necessarily be divergent and convergent, present-forwards and future-backwards, enterprise-wide and enterprise-deep, all at the same time, which tests the agility of every team. This is the innovation engine of your business. Is it agile or fragile? To become more agile, a pivot from traditional teamwork to agile teamwork is required.

## A Pivot from Traditional Teamwork to Agile Teamwork

This requires a pivot from traditional to agile on 3 dimensions, simultaneously:

### Mindsets

- ▶ Agile Philosophies
- ▶ Agile Operating Principles
- ▶ Agile Culture
- ▶ ... and more

### Skillsets

- ▶ Agile Planning
- ▶ Agile Productivity
- ▶ Agile Practices
- ▶ ... and more

### Toolsets

- ▶ Agile Project Management
- ▶ Agile Meetings
- ▶ Agile Mentoring & Coaching
- ▶ ... and more

In combination, these are the pivotal secrets of Team Agility and how to develop Agile High Performance Teams as the engine of Agile Innovation in a VUCA World. The comfort zone of Traditional Teamwork is so strong that this pivot represents a significant transformational breakthrough for most teams, which we facilitate with our products and services.

## Team Agility Products and Services

<b>Team Agility Assessments and Development Guides</b>	<b>Team VUCA Report™</b> <b>Team Agility Profile™</b> <b>Team Agility Development Guide™</b>
<b>Facilitating/Mentoring/Coaching</b>	CEOs/Executive Leadership Teams (Start-ups to Global Corporations) Business Unit Teams, Departmental Teams, Functional Teams Project Teams, Task Teams, Strategic Transaction Teams
<b>Team Agility Seminars</b>	<b>Team Agility Boot-Camp™</b> <b>Team Agility Tune-Up™</b> <b>Agility Action Teams™</b> <b>Other Specialist Team Agility Events</b> <ul style="list-style-type: none"> <li>• LINKS2Agility™*</li> <li>• Orienteering Agility™*</li> <li>• Agility by Design™*</li> </ul> <p style="text-align: right;">(*Experiential Seminars)</p>
<b>Presentation Topics/Keynote Speaking</b>	<b>Thriving in Chaos:</b> The 5 Realities & 5 Roles of Everyday Agile Teamwork <b>Agile Confidence:</b> The Secret of 21st Century Teamwork <b>Cracking the Code of Enterprise Agility:</b> The Mindsets, Skillsets & Toolsets for Agile High Performance Teamwork.